

# ORGANISATIONAL BEHAVIOUR 2012

(Old and New Course - 116)

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**Old Course**

Maximum Marks : 70

Minimum Pass Marks : 25

**New Course**

Maximum Marks : 90

Minimum Pass Marks : 32

**Note :** Attempt any five questions. All questions carry equal marks.

**UNIT - 1**

1. Explain how organisational behaviour as a discipline has emerged and discuss different approaches to OB.

**OR**

Write notes on the following : (a) Models of OB  
(b) Why knowledge of OB is essential for a manager

**UNIT - 2**

2. Define personality. What are different sources of Personality development? Explain how knowledge of personality is useful to a manager? <http://prsuonline.com>

**OR**

Write notes on the following:

- (a) Theories of learning
- (b) Vroom's Expectancy theory of motivation

**UNIT - 3**

3. "Leaders are born not made." Do you agree? Explain trait and behavioural theories of leadership.

**OR**

Define group. Is it different from a team? Explain the inter-group problems in organisations.

**UNIT - 4**

4. What do you mean by change? Explain the causes of resistances to change with examples.

**OR**

Define conflict. Explain its causes and measures used to resolve conflicts in organisation.

**UNIT - 5**

5. What is organisational development? Explain its nature and significance.

**OR**

Write notes on the following :

- (a) Goals of organisational development
- (b) Diagnosis in organisational development.